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FOUR PILLARS of EXPERIENCE and COMPETENCIES

General management and P&L responsibilities in international corporations, start-ups and SME's, managing and growing technology activities up to 250 M€ revenues. Experienced international B2B account and sales manager, leading multi-cultural teams through market-oriented and customer-driven management

Successful entrepreneur and leader capable of creating and structuring innovative and customer-focus technology organizations with fast value creation thanks to rigorous cost control, development of internal skills, technology partnerships, and design/manufacturing/service outsourcing

Consultant in digital technology, with his own company and a large network in the digital industry, experienced in market analysis, business model definitions, business development, technology analysis, due diligence, elaboration of business plans and fundraising for technology start-ups

R&D and technology management in multinational companies and start-ups, with a solid experience in managing large multi-site engineering organizations up to +600 people. Expert in installing/managing strategic partnerships with silicon vendors, software companies, component manufacturers, and ODMs/EMS

INDUSTRY EXPERTISE

IoT | Smart Home | Smart Grid | Digital | Energy | Telecommunications | Television | High-volume Electronics

CAREER

- 2015 - 2019 **Swisscom**
 - 2016-2019 COO tiko Energy Solutions – Olten
 - 2016-2016 Bus. Dev. Manager Smart Living – Olten
 - 2015-2016 Bus. Dev. Manager tiko (consultant) – Paris
- 2011 - 2015 **Siligence**
 - CEO, President and co-founder – Paris
- 2011 - 2011 **Swisscom**
 - Technology adviser TV (consultant) - Bern
- 2006 - 2010 **Philips**
 - 2009-2010 CTO and VP R&D BU Television - Amsterdam
 - 2007-2008 GM Americas BU Home Networks - Atlanta
 - 2006-2008 CTO and VP R&D BU Home Networks - Paris
- 2001 - 2006 **Technicolor**
 - 2004-2006 GM - BU Broadband Video Solutions - Paris
 - 2001-2004 R&D Director EMEA Set-top boxes - Rennes
- 1989 - 2001 **Philips**
 - 1997-2001 R&D Direct. Broadband Networks - Louviers
 - 1995-1997 R&D Manager BU Television - Dreux
 - 1993-1995 Corporate Research Bureau - Eindhoven
 - 1989-1993 Research Engin. - AI, Deep Learning – Paris

References on request

EDUCATION

- **Dipl. Engineer Degree**
Ecole Polytechnique - France
- **M.Sc. Theoretical Physics**
Ecole Normale Supérieure - Paris
- **Ph.D. Nuclear Physics**
Ecole Polytechnique - France
- **Business administration**
ESSEC Business School - France

OTHER QUALIFICATIONS

- Infantry Officer - ESM Saint-Cyr
- PADI Rescue Diver

LANGUAGES

French (native), **English** (fluent), **Dutch** (basic)

ENGAGEMENTS

- MassChallenge, judge/mentor (since 2019)
- French Public Research auditor (since 2019)
- Siligence board member (since 2011)
- FiZ CEO and owner (since 2009)
- Director, summer camps (1980-1992)
- Reserve Infantry Officer (1984-1994)